

<b>STUDY MODULE DESCRIPTION FORM</b>		
Name of the module/subject <b>(-)</b>		Code <b>1011102331011175035</b>
Field of study <b>Engineering Management - Full-time studies -</b>	Profile of study (general academic, practical) <b>(brak)</b>	Year /Semester <b>2 / 3</b>
Elective path/specialty <b>Marketing and Company Resources</b>	Subject offered in: <b>Polish</b>	Course (compulsory, elective) <b>elective</b>
Cycle of study: <b>Second-cycle studies</b>	Form of study (full-time, part-time) <b>full-time</b>	
No. of hours Lecture: <b>15</b> Classes: <b>-</b> Laboratory: <b>-</b> Project/seminars: <b>-</b>		No. of credits <b>2</b>
Status of the course in the study program (Basic, major, other) <b>(brak)</b>		(university-wide, from another field) <b>(brak)</b>
Education areas and fields of science and art		ECTS distribution (number and %)
<b>Responsible for subject / lecturer:</b> dr hab. Olgierd Lissowski email: Olgierd.Lissowski@put.poznan.pl tel. (61) 665 33 94 Faculty of Engineering Management ul. Strzelecka 11 60-965 Poznań		<b>Responsible for subject / lecturer:</b> dr Paulina Kubera email: Olgierd.Lissowski@put.poznan.pl tel. (61) 665 33 91 Faculty of Engineering Management ul. Strzelecka 11 60-965 Poznań
<b>Prerequisites in terms of knowledge, skills and social competencies:</b>		
1	<b>Knowledge</b>	Student has basic knowledge about the law, branches of law, business organisations
2	<b>Skills</b>	Student is able to understand legal language. (basic terms and concepts)
3	<b>Social competencies</b>	Student understands the importance of legal and institutional regulatory mechanisms in the economy and society
<b>Assumptions and objectives of the course:</b> -Providing students with information on selected legal and organisational issues on formation and implementation of international business transactions		
<b>Study outcomes and reference to the educational results for a field of study</b>		
<b>Knowledge:</b>		
1. Student has basic knowledge of legal framework of international business transactions - [-]		
2. Student has basic knowledge of formation and structure of the selected int. business transactions - [-]		
3. Student has basic knowledge of contract implementation in international business - [-]		
<b>Skills:</b>		
1. Student can determine the key legal conditions of international business transactions - [-]		
2. Student can determine and design essential elements of the transactional cycle - [-]		
3. Student can understand and asses selected key clauses in international business transactions - [-]		
<b>Social competencies:</b>		
1. Student understands differences between domestic and international business transactions - [-]		
2. Student is able to work in teams preparing and implementing international business transactions. - [-]		
3. Student can understand the language of international business - [-]		
<b>Assessment methods of study outcomes</b>		
-Pass		
<b>Course description</b>		

-Theoretical, institutional and legal framework for foreign trade. International trade policy instruments..Foreign trade transactions and contracts ? overvie.w International regulations and conditions of sale and delivery. Incoterms. Terms of payment, settlement. Insurance for international transactions. International public procurement. International processes and investment contracts. Settlement of disputes. International arbitration		
<b>Basic bibliography:</b>		
1. Rymarczyk J. (red.) Handel zagraniczny. Organizacja i technika. PWE, W-wa 2012		
2. Stępień B.(red.) Handel zagraniczny. Poradnik dla praktyków. PWE W-wa 2012		
<b>Additional bibliography:</b>		
<b>Result of average student's workload</b>		
<b>Activity</b>	<b>Time (working hours)</b>	
1. Participation in lectures and individual learning	50	
<b>Student's workload</b>		
<b>Source of workload</b>	<b>hours</b>	<b>ECTS</b>
Total workload	50	2
Contact hours	0	0
Practical activities	2	0